

13TH MEXICAN PRIVATE EQUITY SUMMIT

• VENTURE CAPITAL • GROWTH • REAL ESTATE • INFRASTRUCTURE • ENERGY •

Mexican Association of PE & VC Funds
AMEXCAP
Asociación Mexicana de Capital Privado A.C.

**MARCH
13-15
2018**

www.foroamexcap.com



**THE MOST IMPORTANT PRIVATE
EQUITY EVENT IN MEXICO**



**LA HACIENDA
DE LOS MORALES,
MEXICO CITY.**

WE THANK OUR 12TH SUMMIT SPONSORS

Deloitte.



VENTURE CAPITAL, PRIVATE EQUITY, REAL ESTATE, INFRASTRUCTURE AND ENERGY FIRMS



ABOUT AMEXCAP

The Mexican Association of PE & VC Funds (AMEXCAP), founded in 2003, is a non-profit organization which aims to encourage the development of the Private Equity & Venture Capital industries in Mexico. Currently it represents **115** Venture Capital, Private Equity, Real Estate, Infrastructure and Energy firms; it also brings together **76** specialized advisory firms.

The private equity industry in Mexico has raised a cumulative **USD \$51.49 billion**, over the past seventeen years. These funds invest in a broad range of sectors including consumer products, healthcare, transportation, financial services, media, telecommunications, real estate, infrastructure and energy.



13TH PRIVATE EQUITY SUMMIT IN MEXICO: VENTURE CAPITAL, GROWTH, REAL ESTATE, INFRASTRUCTURE & ENERGY



Every year since 2006, AMEXCAP organizes the most important Private Equity event in the country: AMEXCAP's Annual Private Equity Summit. This key meeting point brings together the most dynamic and important players in the industry. The Summit disseminates private equity investment opportunities in Mexico and provides an expert local perspective of present and future trends in the industry. The Forum also connects funds with entrepreneurs who want financial and strategic support to grow and strengthen their companies.

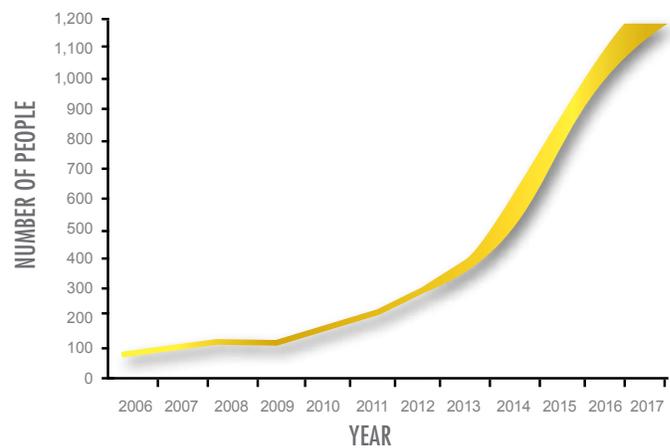
2018 will bring new challenges for Mexico. Among the most important ones are the resumption of the NAFTA negotiation rounds, as well as the beginning of Mexico's Federal election process, the definition of the new President and his Cabinet. However, 2017 was a great example of Mexico's strength, as it faced many adver-

sities, emerging victorious from pessimistic economic forecasts, Trump's protectionist policies and two major earthquakes.

In this thirteenth consecutive edition of the Summit will feature topics such as: economic growth, consumption, investment, exports, tax revenue and inflation during the end of the Presidential term, foreign direct investment, exchange rate stability, the measures carried out by General Partners to counteract cautious Institutional Investors, as well as other decisive subjects.

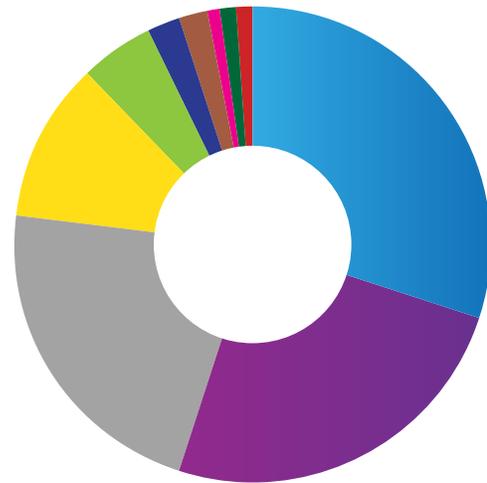
Being informed is crucial to face these changes. Join us! **Book your place today.**

SUMMIT ATTENDANT EVOLUTION



12TH MEXICAN PRIVATE EQUITY SUMMIT'S PARTICIPANT BREAKDOWN

- It is the largest and most prestigious Private Equity and Venture Capital Forum in Mexico
- There are many networking opportunities for the attendees to boost their business networks and it brings together the most active fund managers in our country, renowned institutional investors, talented entrepreneurs and businessmen, as well as important government officials.
- The “Speed Dating” section is a valuable opportunity for entrepreneurs and businessmen to pitch their companies to Venture Capital, Growth, Real Estate, Infrastructure and Energy funds.
- The Networking cocktail and the one-on-one meetings are key opportunities to build and cement links with diverse players in the industry.
- The 12th edition reached an attendance of over 1200 participants, during its two days.



- **30%** Private Equity Firms
- **25%** Businessmen and Entrepreneurs
- **22%** Consulting and Advisory Firms
- **11%** Government Officials
- **5%** Institutional Investors
- **2%** Business Accelerator, Incubators
- **2%** Entrepreneurial Agencies
- **1%** Family Office
- **1%** International Agencies
- **1%** Universities



Industry Background

The Private Equity industry in Mexico has come a long way, starting 17 years ago with only 4 funds and USD \$400 million in assets under management.

Nowadays, the industry has been reaching a double digit annual growth rate with USD \$51.4 billion in capital commitments to Private Equity. There are currently 177 active fund managers, (7x since its beginnings in the early 2000s), of which 101 are Mexican GPs, 76 foreign GPs, 74 CKDs, 1 CERPI and 1 FIBRA E.

We had keynotes with three Secretaries of State:

Ildefonso Guajardo Villarreal

Secretary of Economy

Aurelio Nuño Mayer

Secretary of Public Education

José Antonio Meade Kuribreña

Secretary of Finance and Public Credit

Additionally, there were over 100 speakers and panelists, experts in a multiple range of sectors, prominent government officials, as well as prestigious national and international investors and fund managers.



Some important speakers:

Vanessa Rubio, Subsecretary of Finance and Public Credit.

Carlos Ramírez, Chairman, CONSAR (National Retirement Savings System Commission)

Bernardo González, Head of the Banking, Securities and Savings Unit of the Secretary of Finance and Public Credit.

José Oriol Bosch, Managing Director, BMV (Mexican Stock Exchange).

Alex Tapscott, Co-author of the Best-seller: "Blockchain Revolution: How the Technology Behind Bitcoin is Changing Money Business and the World"

Luis Sayeg, CEO, Afore Banamex

Enrique Solórzano, Executive Director of Investments, Afore SURA

Luis Alfredo Cureño, Head of Mexico Investments, AXA Insurance

Tolga Uzuner, Senior Portfolio Manager, Emerging Markets, Apollo

Adi Blum, Managing Director, First Reserve

Dirk Donath, Managing Director, L Catterton

Vishal Amin, Partner, Andressen Horowitz

Billy Draper, Investment Team, Draper Associates

Javier Rancaño, CEO, Taco Holding

Ángel Romanos, Founder and CEO, Crédito Real

Sergio Rosengaus, Founder and CEO, Kio Networks

Stefan Hromatka, CEO, Capa de Ozono

Adolfo Babatz, Co-Founder and, Clip

Daniel Vogel, President and Co-founder, Bitso

Chance Barnett, CEO, Crowdfunder

Bismark Lepe, Founder and CEO, Wizeline



2018 ACTIVITIES



TUESDAY
MARCH
13

INAUGURATION DINNER

18:30-22:00 hrs
Keynote Address
Networking Dinner



WEDNESDAY
MARCH
14

KEYNOTES, CONFERENCES AND PANELS

8:00-21:00 hrs

Venture Capital
Growth
Real Estate
Infrastructure
Energy

KEYNOTES, CONFERENCES AND PANELS

8:00-14:00 hrs

Venture Capital
Growth
Real Estate
Infrastructure
Energy

NETWORKING OPPORTUNITIES

Breakfast

(In courtesy for all participants)

Networking breaks

One-on-One Meetings

(These meetings will be requested and approved before the conferences)

Stands from our Sponsors

THURSDAY
MARCH
15

NETWORKING OPPORTUNITIES

Breakfast

(In courtesy for all participants)

Networking breaks

One-on-One Meetings

(These meetings will be requested and approved before the conferences)

Stands from our Sponsors

Networking Lunch

(In courtesy for all participants)

Networking Cocktail



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